

# FIEO facilitates India, Canada networking



Mr. Shrikar Dole, Jt. DDG, (WR), FIEO introducing the Indian and Canadian Delegates.



Canadian Delegates meeting Mr. S.K.Saraf, Vice President & Chairman (WR).

FIEO (WR) organized a networking meeting on 18th May, 2010 in Mumbai with a trade delegation from Canada interested in buying as well as distributing products. The delegation comprised companies representing product sectors such as thermoplastics, fasteners, construction panels, metal fabrication, pharmaceuticals, high value cosmetics, fume hood, hardwood and plywood products, industrial pallet wrapper, and laboratory furniture.

The objective of the networking meeting was to provide a platform to the visiting delegates as well as FIEO members to explore business potential and to provide opportunity to enhance trade and strengthen business relation between the two countries.

Mr S.K. Saraf, Vice President , while welcoming the participants, informed about the history of trade between the two countries and also highlighted various synergies for trade. He urged the visiting delegates as well as Indian participants to capitalize on this opportunity and find potential counter parties for furthering their businesses.

Mr Pranav Doshi, Trade Advisor of the Quebec Government office in the Canadian consulate in Mumbai, who has been coordinating the visit of the Canadian delegation, informed the Indian participants of the services offered by their office to Indian companies for facilitating their business in Canada. He also thanked FIEO (WR) for their unstinted support in making this event possible.

After formal speeches, the delegates were given the opportunity to introduce themselves and state their requirements. This gave an opportunity to all the participants to identify their potential business partners.

The Indian companies were provided a networking time to meet and greet their counter parts from Canada and also to have a preliminary discussion on their business interest.

Mr Shrikar Dole, Jt.DDG announced that the delegates would be in Mumbai for the next couple of days and urged Indian companies to invite the respective Canadian delegates to their business offices for detailed discussions.

He thanked the visiting delegates and their coordinating officer Mr Pranav Doshi of the Quebec Government of-fice in the Canadian consulate in Mumbai for using FIEO's services in furthering bilateral trade and hoped that the event can be organized annually.

A total of 20 Canadian delegates and 25 Indian delegates attended the meeting. ■



Canadian Delegates interacting with the Indian companies.